

SBE NEWS ALERT

California Selects Contractors for \$1.23B Next Phase of Bullet Train Route



An artist's rendering of the high-speed rail line. (California High Speed Rail Authority)

The state high-speed rail authority took another key step Thursday in building the initial segments of the bullet train system between Los Angeles and San Francisco, saying it had preliminarily selected a team of contractors for another 65 miles of the route through the Central Valley.

While the agency continues to move ahead with planning, contracts, legal settlements and political agreements, it has yet to start heavy construction in Fresno, which was expected about two years ago. But officials have vowed that the late start will not delay their completion dates in 2017 and 2018 for about 130 miles of rail line from Madera to Bakersfield.

The team for the 65-mile section, led by Dragados USA, a subsidiary of a Spanish construction firm, submitted the lowest of three bids for the new contract and was judged as having the highest technical competence score. It submitted a bid of \$1.23 billion, well below the \$1.74 billion submitted by the team led by Sylmar-based Tutor Perini and the \$2.07 billion by the team led by Samsung E&C Americas, a Los Angeles-based unit of a South Korean conglomerate.

The low bid came in well under the state estimate of \$1.5 billion to \$2 billion for the work. Jeff Morales, chief executive of the rail agency,

credited the low prices to strong competition and said Thursday's decision is a "significant milestone" in the project.

The California High-Speed Rail Authority board must still confirm the selection, which is expected at its January meeting. An actual contract could take months to execute, just as the process did when the first contract, covering construction of more than 29 miles, was issued to Tutor Perini in 2013. The Dragados team includes Colorado-based Flatiron Construction and Oakland-based Shimmick Construction.

The 65-mile segment runs from near downtown Fresno south to the Kern County line, passing nearby but not through the small farming towns of Hanford, Allensworth and Corcoran. The cost of the segment, about \$19 million per mile, is significantly less than the 29-mile segment through an urbanized part of Fresno, which will cost about \$34 million per mile.

The new segment of rail has been among the most controversial in the Central Valley, raising the ire of farmers who said the line was bisecting pristine agriculture fields with some of the richest soil in the state, if not the nation. The route planning triggered a number of lawsuits by farmers and counties.

Hanford officials strongly objected to having trains running through their historic downtown at 220 mph. Instead, the route swings in a semicircle to the east. Another bypass near Corcoran avoids sensitive wetlands. An Allensworth bypass avoids a wildlife preserve and a historic state park, according to rail agency documents.

John Tos, a farmer who filed an unsuccessful suit to block the project, vowed to continue his opposition.

"It appears they are doing a lot of paperwork," Tos said. "It is a charade they are putting on for the public."

Source: <http://california.construction.com>

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

Turner

City of San Jose Tenant Improvements and Office Restack REQUEST FOR LUMP SUM PROPOSALS Request for Proposal and Proposals from MBE/WBE/DVBE

Proposals and Pre-qualifications are due, January 5, 2015 at 3:00PM

Turner Construction is accepting lump sum proposals from Union Contractor's only for the City of San Jose Tenant Improvement and Office Restack.

Project Description:

Tenant Improvements for 37,000 s.f. over 3 floors of office build out in the existing City Hall Wing and various tenant improvements of approximately 50,000 s.f in the existing tower building.

Project Schedule:

Proposals and Pre-qualifications are due, January 5, 2015 at 3:00PM
Construction is January 2015 to September 2015

Prequalification:

PREQUALIFICATION PACKAGES MUST BE COMPLETED AND SUBMITTED PRIOR TO OR WITH YOUR BID PROPOSALS. AWARDS WILL ONLY BE MADE TO CONTRACTORS WITH AN APPROVED PRE-QUALIFICATION. TO RECEIVE THE PRE-QUALIFICATION PACKAGE (THIS IS THE STANDARD TURNER PRE-QUALIFICATION PACKAGE, NOT PROJECT SPECIFIC), E-MAIL: turnersfbids@tcco.com

Project Documents:

Project Documents will be available December 15, 2014, to receive the link to the project bid site, please e-mail: turnersfbids@tcco.com

QUESTIONS DURING PROPOSAL PROCESS

Direct all questions to Turner Construction via fax, attention Purchasing Department at 415-705-7949 (FAX) or e-mail at: turnersfbids@tcco.com

Bid Packages Turner Construction is signatory to the Carpenters and Laborers Union. For this project, all trades must be Union and all contractors are required to pay at a minimum State Prevailing Wage.

BP#01 - Demolition: vol +/- \$200,000	BP#08 - Acoustical Ceiling Tile: vol +/- \$500,000
BP#02 - Misc Steel / Structural Steel: vol +/- \$95,000	BP#09 - Flooring: vol +/- \$340,000
BP#03 - Millwork / Finish Carpentry: vol +/- 330,000	BP#10 - Painting: vol +/- \$230,000
BP#04 - Doors / Frames / Hardware: vol +/- \$340,000	BP#11 - Misc Accessories: vol +/- \$10,000
BP#05 - Operable Partition: vol +/- \$150,000	BP#12 - Signage: vol +/- \$100,000
BP#06 - Glass & Glazing: vol +/- \$250,000	BP#13 - Equipment: vol +/- \$10,000
BP#07 - Drywall: vol +/- \$880,000	BP#14 - Window Treatments: vol +/- \$40,000
	BP#15 - Ceramic Tile: vol +/- \$10,000

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

2014 PAVEMENT REHABILITATION PROGRAM - PROJECT NO. C3074

FEDERAL AID PROJECT NO. RSTP-5239 (024)

OWNER: CITY OF EL CERRITO
10890 San Pablo Avenue, El Cerrito, CA 94530

BID DATE: DECEMBER 16, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: www.desilvagates.com

An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS FOR:

Milpitas Station Surface Parking and Roadway
Contract: C740 (13002F)
Owner: Santa Clara Valley
Transportation Authority
Engineers' Estimate: \$6,000,000.
BID DATE: December 17, 2014 @ 2:00 PM

Items of work include but are not limited to: Erosion Control, Fencing, Construction Area Signs, Landscape, Minor Concrete, Striping, Electrical, Underground, Trucking, Survey, Brick Pavers and SWP Plan.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way • San Jose, CA 95136

Phone (408) 574-1400 • Fax (408) 365-9548

Contact: Paul Brizzolara

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer



Best Contracting Services, Inc.

Is requesting bids from all LBE, SBE Suppliers, Subcontractors and Truckers for the following Project:

City of Richmond

Recreation Center Roof Replacement

Owner: City of Richmond

Bid Date: Jan. 8, 2015 at 2:00 P.M.

Trades included but not limited to: Material Supplier, Trucking, Demolition, ACM Removal

To request plans and specs please go to city website:
www.ci.richmond.ca.us/bids

Contact: Candys/Tom Ryan with any questions at
P: (310) 328-6969, F: (310) 328-9176

E: tryan@bestcontracting.com,
cruffin@bestcontracting.com

WE ARE

AN EQUAL OPPORTUNITY CONTRACTOR

California Sub-Bid Request Ads

Small Business Exchange

The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

Look no further. We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable certified by cities, states and federal, and willing to work in one or many locations?

We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)

We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call US.

We'll make it happen.

We are on the move to make your business better.

Call 1-800-800-8534



Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project

IFB No. 5007000 (CIP No. 1201507)

Project Owner: San Diego Association of Governments (SANDAG)

Project Location: San Diego, CA

Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

An Equal Opportunity Employer

Affordable Housing

New Affordable Homes at Thirty Five Dolores

Thirty Five Dolores is pleased to announce a new affordable homeownership opportunity in San Francisco's Mission Dolores.

The four new homes consist of 1 one-bedroom and 3 two-bedroom homes available through the Mayor's Office of Housing. Prices range from \$245,519 - \$277,958 without parking and \$370,519 - \$402,958 with parking. Three parking spaces will be made available to Below Market Rate buyers for \$125,000 each by final lottery rank. The three parking spaces will be offered to Below Market Rate buyers until three of the Below Market Rate buyers have entered into a contract to purchase one parking space. Buyers must be first-time homebuyers and buyers must not exceed the following income levels:

100% of Maximum Income by Household Size derived from the Unadjusted

Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco 2014.

A one person household can make no more than \$67,950

A two person household can make no more than \$77,700

A three person household can make no more than \$87,400

A four person household can make no more than \$104,850

Visit www.sf-moh.org for larger households. Applications are due on Saturday, January 26th by 5:00pm PST.

Please contact Matthew Joseph at the Thirty Five Dolores Sales Center for an application and more information; matthew@thirtyfivedolores.com and (415) 770.9170. For information on the building, please visit <http://thirtyfivedolores.com>

Please visit the Mayor's Office of Housing website for further program details and buyer guidelines www.sf-moh.org. Homes are available through the San Francisco Mayor's Office of Housing and are subject to monitoring and other restrictions.

Visit www.sf-moh.org for program information.

New Affordable Homes at 870 Harrison

870 Harrison is pleased to announce a new affordable homeownership opportunity in San Francisco's SOMA district.

The four new homes consist of four two-bedroom homes available through the Mayor's Office of Housing. Prices range from \$266,195 - \$269,258 without parking and \$362,265 - \$367,030 with parking. Two parking spaces will be made available to Below Market Rate buyers for \$100,000 each by final lottery rank. The three parking spaces will be offered to Below Market Rate buyers until three of the Below Market Rate buyers have entered into a contract to purchase one parking space. Buyers must be first-time homebuyers and buyers must not exceed the following income levels:

100% of Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco 2014.

A one person household can make no more than \$67,950

A two person household can make no more than \$77,700

A three person household can make no more than \$87,400

A four person household can make no more than \$104,850

Applications are due on February 2nd by 5:00pm PST.

Please contact Dilan Urun at the 870 Harrison Sales Center for an application and more information;

dilan@870harrison.com and 415-539-9100

For information on the building, please visit <http://870harrison.com/BMR>.

Please visit the Mayor's Office of Housing website for further program details and buyer guidelines www.sf-moh.org. Homes are available through the San Francisco Mayor's Office of Housing and are subject to monitoring and other restrictions.

California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

**STATE HIGHWAY IN SANTA CLARA COUNTY NEAR SARATOGA
FROM ROUTE 9 TO SAN MATEO COUNTY LINE
Contract No. 04-3E4204**

Engineer Estimate: \$1,170,000 - 45 Working Days

Goal: DVBE 3%

Bids: January 7th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Cold Plane, Asphalt Paving, Grinding, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Marking, Message Signs, Lighting & Sign Illumination, SWPPP Planning, Water Truck, Sweeper, & Trucker.

Scope of Work: Rubberized asphalt concrete overlay.

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Mark Bosio 925-606-2400 mark.bosio@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

**REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS
FOR THE FOLLOWING PROJECT:**

Vineyard Road Bridge at Laguna Creek Project

County of Sacramento, Contract No.4168, Bid Date: December 18, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (9% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Temporary Fence, SWPPP Preparation, Water Pollution Control, Project Information Sign, Temporary Retaining Wall, Abandon Storm Drain Manhole, Abandon Storm Drain Pipe, Remove Tree, Remove Bollard, Remove Wood Post, Remove Wood Fence, Remove Sidewalk Barricade, Remove Traffic Stripe, Remove Pavement Marker, Remove Roadside Sign, Remove AC Path, Remove Storm Drain Pipe, Remove Storm Drain Inlet, Salvage Vinyl 3-Rail Fence, Salvage Metal Beam Guard Railing, Relocate Irrigation Valve, Relocate 6" Blow Off Valve, Relocate Mailbox, Relocate Vinyl 3-Rail Fence, Relocate Chain Link Fence, Relocate Steel Fence Gate, Cold Plane Asphalt Concrete Pavement, Remove Concrete Driveway, Remove Curb and Gutter, Remove Concrete Edge Band, Remove Concrete Sidewalk, Clear & Grub, Roadway Excavation, Ditch Exaction, Imported Borrow, Gravel Driveway, Erosion Control, Aggregate Base, Slurry Seal, Hot Mix Asphalt, Asphalt Rubber Hot Mix, Place HMA Dike, Headwall with Trash Rack, Roadside Sign, PVC Pipe, Reinforced Concrete Pipe, Drop Inlet, Corrugated Metal Pipe Drainage Inlet, Storm Drain Manhole, Rock Slope Protection, PCC Curb, PCC Driveway, PCC Sidewalk, Fence, Delineator, Removable Bollard, Traffic Stripe, Pavement Marking, Street Lighting, Pedestrian Traffic Signal Modification, Bridge Removal, Structure Excavation, Structure Backfill, CIDH Piles, Structural Concrete, Joint Seal, Rebar, Geocomposite Drain, Minor Concrete, Concrete Barrier, Import Topsoil, Concrete Pavers, Stone Veneer, Metal Finishing, Metal Silhouettes, Precast Medallions, Root Control Barrier, Redwood Headboard, Repair Existing Irrigation and Landscape, Irrigation Controller and Enclosure, Irrigation Sleeve, Irrigation Mainline, Irrigation Lateral, Soil Preparation, Box Trees, Shrubs, Ground Cover, Bark Mulch, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available on the C.C. Myers, Inc. Sharepoint Site, please contact CCMi for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

**REQUEST FOR DBE SUBCONTRACTORS
AND SUPPLIERS FOR:**

**Hwy 29 Bridge Replacement, Calistoga
Caltrans #04-4A0904**

BID DATE: January 21, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Flashing Beacon (Portable), Portable Changeable Message Sign, Temp. Crash Cushion Module, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Sweeping, Water Quality Sampling & Analysis, Water Quality Monitoring Report, Temp. Wildlife Exclusion Fence, Work Area Monitoring (Bridge), Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Soil Amendment, Commercial Fertilizer, Planting & Irrigation, Imported Biofiltration Soil, Hydromulch, Hydroseed, Compost, AC Dike, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Ashlar Stone Texture, Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Timber Lagging, Clean and Paint Solidier Piling, Prepare & Stain Concrete, Stain Galvanized Surfaces, Anti-Graffiti Coating, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron, Steel & Metal, Fencing, Delineator, Object Marker, Special Marker, Midwest Guardrail System, Tubular Bicycle Railing, Transition Railing, End Cap, Concrete Barrier, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Milpitas Station Surface Parking and Roadway Contract C740 (13002F)

Santa Clara Valley Transit Authority
BID DATE: December 17, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, SWPPP, Flagging, Sweeping, Temp. Hydraulic Mulch, Temp. Fence, Construction Area Signs, Clearing & Grubbing, Develop Water Supply, Erosion Control, Irrigation, Import Topsoil, Bio Retention Basin, Roadside Sign, Underground, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Survey Monument, Striping & Marking, Signals & Lighting, Fire Hydrant, Minor Structures, Porous Paving System, Bollards, Underground, Security Infrastructure and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office on the VTA's website.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 80, 580 Overlay Oakland Caltrans #04-4H2214

BID DATE: January 15, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Noise Monitoring, Adjust Inlet, Cold Plane AC, Clearing & Grubbing, Roadway Excavation (Type Z-2, Aerially Deposited Lead), Shoulder Backing, Structure Excavation (Type Z-2, Aerially Deposited Lead), Fiber Weed Control Mat, Rolled Erosion Control Product, Hydromulch, Fiber Rolls, Hydroseed, Rapid Strength Concrete Base, Lean Concrete Base Rapid Setting, Base Bond Breaker, High Friction Surface Treatment Epoxy Resin, Preparing Inertial Profiler, AC Dike, Geosynthetic Pavement Interlayer, Rumble Strip, Data Core, Tack Coat, Jointed Plane Concrete Pavement (RSC), Drill and Bond (Dowel Bar), Isolation Joint Seal, Grind Concrete Pavement, Structural Concrete (Approach Slab), Minor Concrete, Joint Seal, Panel Sign, Roadside Sign, Misc. Iron & Steel, Delineator, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Traffic Operation System and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 80 Drainage Repairs - Fairfield Caltrans #04-1SS574

BID DATE: January 7, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Temp. Fencing, Wood Mulch, Fiber Rolls, AC Dike and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 35 Overlay - Saratoga Caltrans #04-3E4204

BID DATE: January 7, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Cold Plane AC, Shoulder Backing, Crack Treatment, Geosynthetic Pavement Interlayer, Data Core, Tack Coat, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



With SBE you can:

FIND

Subcontractors, Vendors,
and Suppliers

REACH

Diverse Audiences of Various
Ethnicity, Race, & Gender

ADVERTISE

Sub-Bid Request Ad

Public Legal Notices

Hunters Point Shipyards Phase I in San Francisco Opportunity to Perform HPS1 – Hillpoint Regional Park & Coleman Bluff Path Construction during the development of Hunters Point Shipyards Phase I in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform

HPS1 – Hillpoint Regional Park & Coleman Bluff Path Construction for Hunters Point Shipyards Phase I Redevelopment

For more information, please visit:

<http://mission.sf.gov.org/OCABidPublication/BidDetail.aspx?K=8939>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

**December 19, 2014 @ 10:00 AM
HUNTERS POINT SHIPYARD
Building 101**

101 Horn Ave • San Francisco, CA 94124

**Proposals must be submitted by
January 7, 2015 @ 2:00 PM (PST).**

**STATE OF CALIFORNIA
DEPARTMENT OF CORRECTIONS
AND REHABILITATION**

NOTICE TO CONTRACTORS

**Deuel Vocational Institution
circuit replacement: feeder 3 and feeder 4**

The California Department of Corrections and Rehabilitation (CDCR) intends to receive bids and award a contract to provide replacement of failed, obsolete and aged circuits, connections and transformers for Feeders 3 and 4 at Deuel Vocational Institution located at 23500 Kasson Road, Tracy, CA 95376.

The **INVITATION FOR BID (IFB)**, which includes the **Projected Timetable, Drawing Plans and Specifications for the above referenced project** is available for view and download on the California State Contracts Register (CSCR) eProcurement website at <http://www.bidsync.com>: Reference

IFB Number **60000001640**.

CDCR Contact: Ms. Toshi Cordova

Phone No.: (916) 255-6151

E-mail: Toshi.Cordova@cdcr.ca.gov

CONTRACTORS INTERESTED IN BIDDING MUST ATTEND THE SCHEDULED MANDATORY WALK-THROUGH as scheduled below:

- Deuel Vocational Institution Mandatory Walk-Through December 19, 2014 at 10:00 a.m.

(Information is included in the IFB document referenced above to confirm attendance and begin gate clearance process.)

STATE'S DISABLED VETERAN BUSINESS ENTERPRISE (DVBE) 3% MINIMUM PARTICIPATION GOAL IS A REQUIREMENT OF THIS PROJECT.

In accordance with M&VC §999.5(a) and PCC §10115, an incentive will be given to bidders who provide DVBE participation. For evaluation purposes only, the State shall apply an incentive to bidders that propose California certified DVBE participation as identified on the Bidder Declaration form and confirmed by the State. The incentive amount for awards based on low price will vary in conjunction with the percentage of DVBE participation and applied to responsive bids from responsible bidders.

The State's Estimate for the project is approximately \$872,155.00.

When in the best interest of the State, all bids may be rejected.

**CNS-2689722#
SMALL BUSINESS EXCHANGE**



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2350J
(ID No. FCE14132)**

VARIOUS LOCATIONS CURB RAMPS #6

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 7, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections throughout San Francisco and consists of curb ramp construction, traffic routing and striping and all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$370,000. For more information, contact the Project Manager, Amy Lam at (415) 437-7048.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the

performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsive bidder.

A Bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call James Soncuya at 415-558-4080 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **December 15, 2014; 1:30 p.m.**, at 1680 Mission Street, 4th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's

designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Human Rights Commission as being in compliance with the Equal Benefits Provisions of Chapter 12B of the City's Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/11/14
**CNS-2697170#
SMALL BUSINESS EXCHANGE**

5 Ways to Build Trust in a Business

By Marco Carbajo

The most valuable business commodity is trust. Richard Branson, author and founder of Virgin Group says, "Building trust in your brand isn't easy to achieve and it may take time, but it doesn't have to come at a high cost. With honesty, ambition, hard work and attention to detail you can instill a level of trust that will enable you to move forward."

The fact is that integrity impacts all aspects of business and is among, if not the most important character trait for a company to have. It is the barometer by which your customers, lenders, potential business partners and employees evaluate you and your business. Trust in a business speaks volumes on how a company services and communicates with its customers.

A trustworthy business can be defined many different ways depending upon the person, business, or organization reviewing it. Here are five ways you can build trust in your business:

1. **Deliver on your promises** – Doing what you say you are going to do when you say you're going to do it is crucial to building trust. Famous

entrepreneur and motivational speaker Jim Rohn said, "One customer well taken care of could be more valuable than \$10,000 worth of advertising."

2. **Have a solid reputation** – Potential customers and business partners will search for information about you and your business online. According to a survey conducted by Dimensional Research, 90 percent of respondents who recalled reading online reviews claimed that positive online reviews influenced buying decisions, while 86 percent said buying decisions were influenced by negative online reviews. It's crucial to manage your online reputation and establish an active social media presence, website and blog.

3. **Communicate effectively** – Effective communication is the cornerstone of any successful company. In today's fast paced business world, having a range of communication channels available such as phone, e-mail, instant messaging, fax, etc. is key to maximizing your ability to communicate effectively with customers.

4. **Stay in compliance** - Staying up to date and compliant with all federal state, and local rules required to keep your business in good standing where it conducts business is essential. Failure to meet the necessary requirements can cost you loss

of good standing, not to mention fines, penalties, reinstatement costs and even business closure.

5. **Creditworthiness** - Lenders, potential business partners and investors will check your company's credit reports. With positive business credit reports and ratings with a credit agency such as Dun and Bradstreet, a creditor can assess how your company handles its financial obligations. "All of this can be done by taking the initiative. Increased credit affords businesses better relationships with partners, vendors, trade sources and the community at large" says Jeff Stibel, CEO of Dun & Bradstreet Credibility Corp.

Let this be a guide for you in building and maintaining trust in your business. Integrity and credibility are invaluable business commodities. Take the time to study the habits and behaviors of those businesses who have gained trust in the business world. Adopt or adapt those that you can authentically incorporate into your own behavior. With time and consistency, you can build up trust and credibility for your business in the marketplace.

Source: U.S. SBA

Is Your Small Business Ready to Sell to the Government?

There are a number of steps any business needs to take to get started in government contracting, including determining if your business qualifies for small business certification, getting a DUNS number, registering with the System of Award Management (SAM), and more. But what about preparing your business sales, marketing and operations infrastructure?

Here are nine questions to ask yourself about your small business' readiness to make a successful leap into government contracting.

Are you an established business?

Prime contractors prefer doing business with established firms and require at least two years of business experience. This, of course, doesn't preclude you from becoming a sub-contractor. In addition, you should also make sure you have all your business obligations – like licenses and permits – checked off.

Are you a low-risk choice for the government?

Procurement officers also prefer a low-risk choice. Do you have a track record of on-time service delivery, reliable goods, sticking to agreed budgets? Is your team qualified? Is your industry reputation strong? You'll need to evidence all these capabilities when you bid.

Have you got a sweet spot?

Government purchasers look for proof of performance and strong references, so it makes sense to focus on what you do best. This will also help you home in on your value and differentiate you from other businesses. Once you've identified your sweet spot, put a business plan around your government sales strategy.

Are you prepared to research, research and research some more?

It's critical that you understand what agencies are buying and the procurement vehicles they are using. There are many data sources available that can help with this as well as some creative strategies that you can use such as focusing on agencies who aren't meeting their small business set-aside goals. Take advantage of industry events to get in front of program managers and understand their priorities and upcoming projects before they are posted on FedBizOpps. To learn more, read these 8 Tips for Finding Government Contracting Opportunities.

Do you understand how the government buys?

The government has different levels of purchasing, each with their own set of rules. To understand how the federal government buys, including the meaning behind phrases like "micro purchases," "simplified acquisition process," "consolidated purchase vehicles" and more, read Learn How the Federal Government Buys from Small Businesses.

Can you staff up?

From navigating the sale to securing and managing contract vehicles, you're going to need a skilled team of experts who knows how the process works. This team should include a proposals manager, contracts manager, experienced sales team and marketing support. If cost is a factor, you can also outsource this function. A number of consulting firms including immixGroup, GovWin by Deltek, and others offer contract management, market intelligence, training and other services.

To help you "talk-the-talk," consider hiring former government employees. They can provide invaluable advice on tailoring your proposals to a specific agency's needs and procurement processes.

Do you know how to market to the government?

When the government buys, it buys differently than the commercial sector; the language it speaks is different. Its motivations for buying are different – how you market to the government needs to reflect this difference. Government marketers are also different from private sector marketers. They know the space and what works. If you can't afford to hire a dedicated government marketing resource from the get-go, you can always hire a consultant; just don't ignore this important facet of your government contracting strategy.

Can you put boots on the ground?

Selling to the government is a networking-intensive activity. If you hire a government business development manager, you may rarely see that person. He or she will be too busy attending trade shows, table tops, seminars and forming teaming relationships. So in addition to headcount budget, you'll need a healthy T&E budget and be willing to let your government sales team loose, unsupervised!

Have you got the cash flow to cover slow returns and long payment cycles?

Not only does it take a long time to win that first government contract, it can take up to two years to start making a return on your investment. Likewise, the government doesn't always pay in Net 30 days. Do you have a view into your cash flow forecast and can it sustain you until you start seeing a return or get paid? Try to maintain a diverse body of private sector clients to offset the initial losses that you might incur.

Source: U.S. SBA

California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified LBE (Local Business Enterprises) and SLBE (Small Local Business Enterprises) for the following project:

I-880/SR-92 Reliever Route – Phase 1

City Project No. 5197

Engineer Estimate: \$11,960,000 - 260 Working Days

Goal: LBE 60%-SLBE 20%

Bids: January 13th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Clear and Grub, Landscaping, Erosion Control, Irrigation, Limetreatment, Aggregate Base, Asphalt Paving, AC Dike, Grinding, Pile Driving (Sheet Pile), Soundwall-Masonry or Precast, Signs Roadside, Concrete Curb & Sidewalk Misc., Fencing, Survey Monument, MBGR, Thermoplastic Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Lighting & Sign Illumination, Surveyor, SWPPP Planning, Water Truck, Sweeper, Storm Drain (Underground), Relocate Commercial Sign, Dewatering, Pipe Supplier (Storm & Water, Sewer), Electrical (Joint Trench) & Trucker.

Scope of Work: Pavement widening, reconstruction & realignment, curb & gutter, sidewalk, AC dike, concrete lined ditch, grind a& overlay, catch basin, modification of traffic signals, traffic striping, pavement marking and signing.

RGW is willing to breakout any portion of work to encourage LBE/SLBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the City of Hayward, 777 "B" Street, 2nd Fl., Hayward, CA 94541 510-583-4730. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Sub-Bids Requested From MBE, WBE, DBE, DVBE, SDBE, ESBE, 8a
Subcontractors & Suppliers for:

Friant Quinten Luallen Hydroelectric Powerplant

Owner: Friant Power Authority

Location: Friant, CA

Contract Estimate: \$12-15 Million

Bid Date: December 16, 2014 @ 2:00 PM

Trades: Metal Fabrication, Steel Penstock, Waterproofing, Steel Doors, Frames & Hardware, Painting, Coating/Lining Steel Pipe, Cast Bronze Plaque, AC Paving, Pressure Grouting, Concrete Demo, Trucking, Ultrasonic Flowmeters, Instrumentation, Pipe and fittings, pipe support systems, Valves, (gate, ball, globe, check valves), HVAC, Electrical, Fencing, Laboratory Testing, Surveying

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 FAX: (415) 883-7529

CONTACT: ADRIANNE LEWIS

Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
CERTIFIED DVBE/SBE/DBE/WBE/MBE/
LBE and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES
FOR THE FOLLOWING PROJECT:

**SOTA-AAS HIGH SCHOOL
SFUSD PROJECT NO. 11522**

SAN FRANCISCO, CA

BID DATE: DECEMBER 16, 2014 at 2:00PM

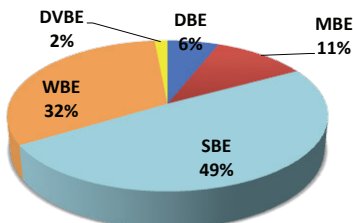
ESTIMATE: \$23,500,000

Trades needed but not limited to: Hazmat, Grading, Paving, Site Utilities, Selective Demo, Site Concrete, Pavemarkings, Structural Concrete, Polished Concrete Finishing, Rebar, Chain Link and Ornamental Fences and Gates, Structural and Misc. Steel, Metal Deck, Cabinetry, FRP Paneling, Waterproofing, Insulation, Metal Roofing, Metal Wall Panels, Built Up Roofing, Sheetmetal, Firestopping, Joint Sealants, Doors Frames and Hardware, Overhead Coiling Doors, Glass, Metal Sound Control Door Assemblies, Glazing and Aluminum, Skylights, Drywall and Metal Framing, Ceramic Tile, Wood Floating Floors, Resilient Flooring and Resilient Athletic Flooring, Epoxy Flooring, Carpet Tile, Acoustic Wall Panels, Acoustical Ceilings, Cementitious Wood Fiber Wall Panels, Acoustical Tack Board, Painting, Visual Display Units and Display Cases, Toilet Compartments and Accessories, Wall Louvers, Signage, FE Cabs and Extinguishers, Stage Curtains, AV Systems, Projection Screens and Mounts, Fume Hoods, Roller Window Shades, Telescoping Bleachers, Elevators, Vertical Wheel Chair Lifts, Evacuation Chairs, HVAC, Plumbing, Electrical, FA Systems and Fire Sprinklers.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER



AUDIENCE PROFILE

Small Business Exchange, Inc.

Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses
The Small Business Exchange has the resources you need to succeed.